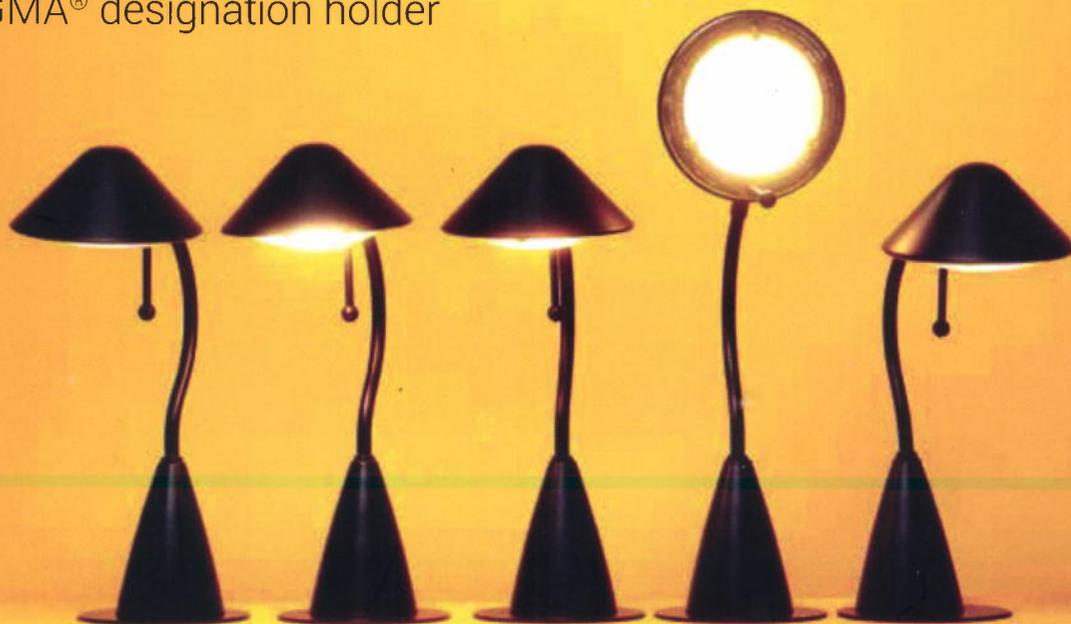




It takes strategic vision to lead

Join an elite group of global
management accountants.
Become a CGMA® designation holder



“Our unique blend of management accounting, financial accounting and business-focused subjects produces competent and confident CGMA designation holders who can lead their organisations to sustainable success.”

What's here

- 2 CGMA designation snapshot
- 3 Why become a CGMA designation holder with CIMA?
- 9 Skills for today, and tomorrow
- 11 The CIMA Certificate in Business Accounting (Cert BA)
- 13 The CIMA Professional Qualification
- 15 Start your CGMA journey
- 20 Different ways to study
- 21 Getting started

CGMA designation snapshot

Wait, what's the CGMA designation?

Officially, the Chartered Global Management Accountant (CGMA) designation is a certification for accountants who want to help businesses around the world manage and inform their strategies to drive sustainable success.

But in reality, it's as open-ended an opportunity as you want it to be. There's no one industry, position or location to work in. Public or private, big or small – chances are, you'll find CGMA designation holders there.

What can you do with a CGMA designation?

People with the CGMA designation drive business decisions in companies, preserving value, protecting assets and chasing new opportunities. They're the ones on the inside, keeping track of monthly performance and everyday trends.

They combine numbers, smarts and creativity to uncover unseen problems, and give a fresh spin on solutions.

Whether you become the CFO at a FinTech startup or a consultant for a not-for-profit organisation in the education sector, with 'CGMA' next to your name, you'll set your own standard.

What's the difference between management accounting and financial accounting?

As a financial accountant, you would:

- prepare reports based on past performance
- produce required financial information to be used across other roles in a business.

As a management accountant, you would:

- gather information on revenue, cash flow and outstanding debts to spot trends, gather stats, and write reports that help your company make decisions – from day-to-day management to corporate strategy
- combine financial and non-financial data to paint a complete picture of the business. Then use that to drive the success of the business.

Why become a CGMA designation holder with CIMA?

Anyone can work towards becoming a CGMA designation holder with CIMA, whether you're new to business and accounting or an experienced professional.

What's CIMA?

That's us. CIMA stands for the Chartered Institute of Management Accountants. We're the world's largest professional body of management accountants, with the most useful accounting qualification for a career in business.

Once you complete your studies with CIMA, you'll:

- ✎ become a CIMA member
- ✎ get the Chartered Global Management Accountant (CGMA) designation
- ✎ join the Association of International Certified Professional Accountants (the Association), the world's largest professional body of accountants.

Who usually gets a CGMA designation?

Ambitious school leavers, graduates and working professionals all go for the designation to get a business edge. But really, anyone with an interest in business, the chance to study, and a good grasp of maths and English can become a CGMA designation holder – regardless of your educational background.

Our top four reasons to become a CGMA designation holder:

1. Catch the eye of employers around the globe
2. Choose your own role
3. Earn higher salaries
4. Study at your own speed

Over the next few pages, we'll dive into each of these.

1. Catch the eye of employers around the globe

If you're considering a career in business and finance and want to work with world-class employers, a CGMA designation and becoming a member of CIMA and the Association will help you get there.

Thousands of companies around the world, from multinationals to the newest start-ups in the public and private sectors, train their people with us. Chances are, in any industry you can think of, there'll be CGMA designation holders.

Here are a few of the sectors and companies where you'll find CGMA careers:

<hr/> Professional services and consulting Accenture, Deloitte, EY, Grant Thornton, IBM, KPMG, PwC	<hr/> FMCG Diageo, Innocent, Nestle, P&G, PepsiCo, Unilever	<hr/> Telecomms and IT BT, Cisco Systems, Dell, O2, Siemens, Vodafone
<hr/> Financial services Barclays, Citigroup, Credit Suisse, HSBC, J.P. Morgan, Morgan Stanley, Zurich	<hr/> Retail ASOS, Debenhams, Kerry Group, Kingfisher, John Lewis, Sainsbury's, Selfridges, Walt Disney	<hr/> Transport, travel and leisure British Airways, Hilton Worldwide, InterContinental Hotels, Transport for London
<hr/> Public sector and not-for-profit DWP, Government, HMRC, Ministry of Defence, NHS, RAF	<hr/> Media and publishing BBC, FT, Google, ITV, Informa, MacMillan Publishers, News Corp Australia, OUP, Pearson, Sky, Virgin Media	<hr/> Engineering and manufacturing Airbus, BAE Systems, Balfour Beatty, Ford, GlaxoSmithKline, Rolls-Royce

2. Choose your own role

The CIMA qualification is designed to bring together management accounting, financial accounting and business, so you'll have the practical skills employers need.

That way, you'll be qualified to work in a wide range of roles from finance to consultancy, IT to senior management positions.

Here are just some of the roles you could work in:

Finance

Finance Business Partner, Finance Director, Management Accountant

Executive

Chief Executive, Chief Financial Officer, Managing Director

Information management

Business Analysis Manager, Director of IT, Head of Programme Management

Operations

Human Resources Manager, Operations Director, Project Manager

Commercial

Commercial Director, Marketing Manager

Consultancy

Business Analyst, Financial Analyst, Management Consultant

Becoming a CGMA designation holder will add global clout to your CV and help you achieve your career ambitions.

3. Earn higher salaries

As a CGMA designation holder, you can earn more and go further. (Keep reading, we have the numbers to prove it.) Even while you're still studying, you can step ahead in the job market. Because working to get your designation shows employers you're dedicated, hardworking and always thinking about your future. And, if you're already working, the CGMA designation can help you move up the ladder.

A glimpse at average annual salaries of CIMA students and CGMA designation holders:

1 USA

Students: N/A

Members: USD156,000

2 Canada

Students: N/A

Members: CAD112,000

3 Ireland

Students: EUR45,000

Members: EUR83,000

4 UK

Students: GBP32,000

Members: GBP60,000

5 Poland

Students: PLN105,000

Members: PLN198,000

6 South Africa

Students: ZAR405,000

Members: ZAR863,000

7 Botswana

Students: BWP140,000

Members: N/A

8 Zambia

Students: ZMW140,000

Members: N/A

9 Zimbabwe

Students: ZWD24,000

Members: N/A

10 UAE

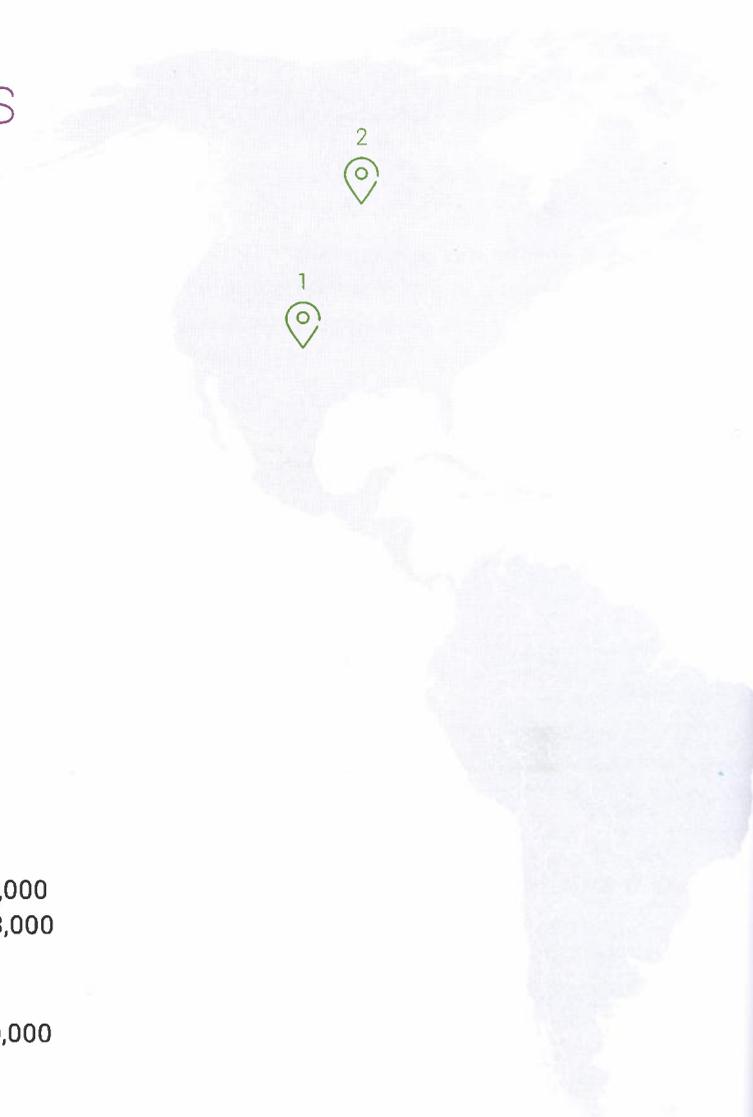
Students: AED193,000

Members: AED402,000

11 Pakistan

Students: PKR733,000

Members: N/A





12 India

Students: INR1,404,000
Members: INR2,506,000

13 Sri Lanka

Students: LKR539,000
Members: LKR2,173,000

14 China

Students: CNY389,000
Members: CNY791,000

15 Malaysia

Students: MYR75,000
Members: MYR195,000

16 Singapore

Students: N/A
Members: SGD143,000

17 Hong Kong

Students: N/A
Members: HKD1,010,000

18 Australia

Students: N/A
Members: AUD132,000

19 New Zealand

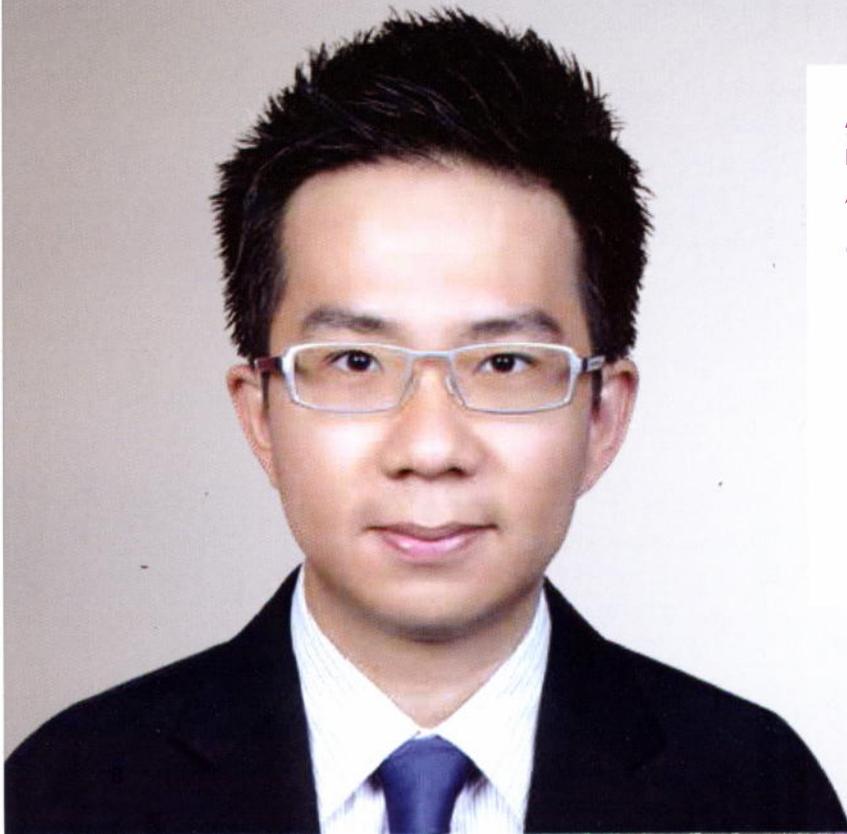
Students: N/A
Members: NZD134,000

Source: CIMA Salary Survey 2017

4. Study at your own speed

Our on-demand exams and flexible structure put you in control, so you work at the pace that works for you. You could complete a level every year, or take a steadier pace if you're balancing studies with a busy working life, family or university studies.

Studying with CIMA, you choose when and where to sit each exam, at more than 5,500 Pearson VUE test centres around the world.



Andy Rahardja ACMA, CGMA
Head of Financial Strategy & Investment Project,
Agribusiness & Food, Smart Tbk

"I decided to pursue the CIMA Professional Qualification because it is one of the most recognised certifications in the world. It has helped me to improve not only my technical skills but also business, people and leadership skills. I would recommend CIMA to people who need to apply their accounting and finance skills in the context of business and to lead within their organisation."

Skills for today, and tomorrow

We update our syllabus regularly to keep on top of business trends and the needs of global employers.

To do that, we're always researching and talking to employers to understand the types of people they need on their teams. With that information, we've developed a framework with the skills finance professionals need.

Our CGMA Competency Framework is designed to help management accountants and their employers understand practical experience requirements and ongoing professional development.

Our syllabus is driven by the CGMA Competency Framework and covers four key knowledge areas:

Technical accounting

Applying accounting and finance skills

Business skills

Transforming data into insight and strategy

People skills

How to communicate, influence, negotiate and collaborate

Leadership skills

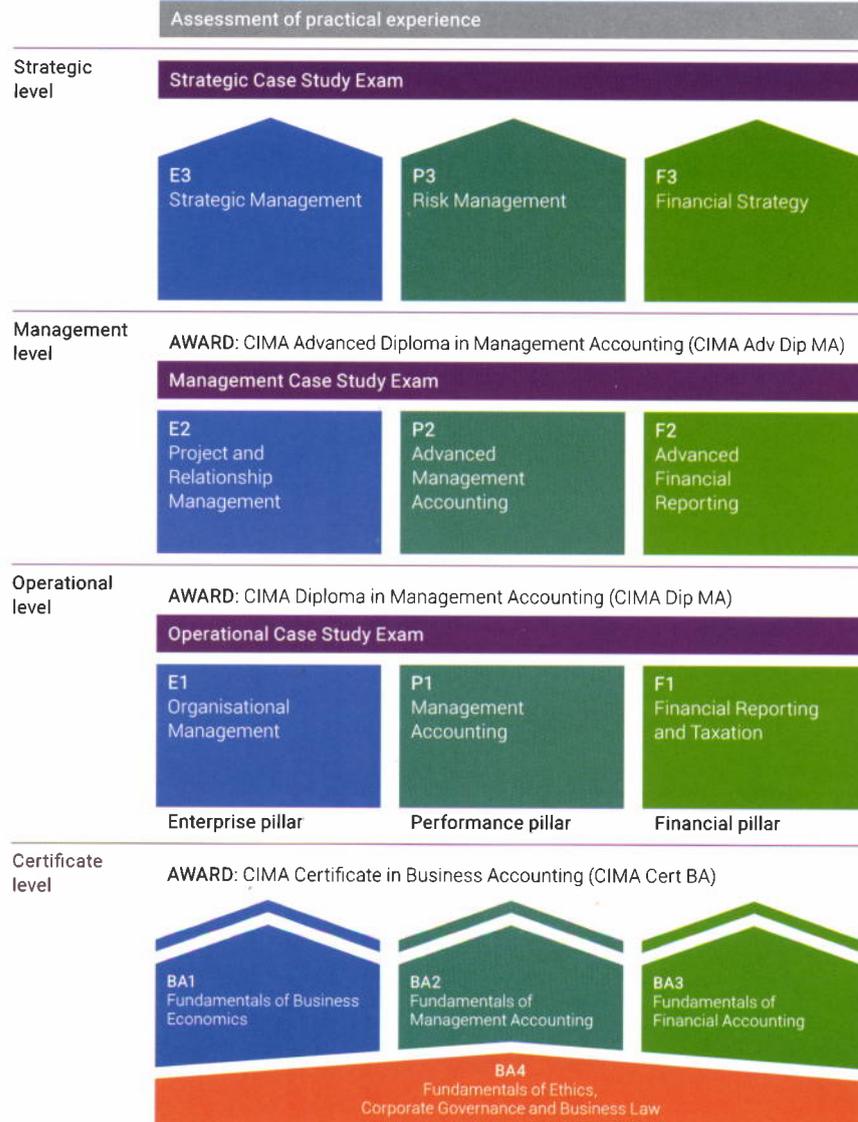
Building and motivating teams and driving performance



Our CIMA qualification framework

The CIMA qualification gives you the skills, expertise and authority to call the shots and make decisions that will lead to ongoing success.

AWARD/Membership of the Chartered Institute of Management Accountants and the CGMA® designation



Practical experience/lifelong learning

The CIMA Certificate in Business Accounting (Cert BA)

This is our entry-level qualification for people with little or no accounting background. It can be a refresher course or a foundation to a career in business and finance.

Studying the CIMA Cert BA will give you core business and finance skills for now and the future, including accounting, management accounting and business principles.

AWARD: CIMA Certificate in Business Accounting (CIMA Cert BA)



Entry requirements

None. It's open to everyone.

Exams

Four two-hour Objective Tests that you can take in any order.

Availability

All year round.

Length of the course

Approximately 12-18 months.

Work experience needed

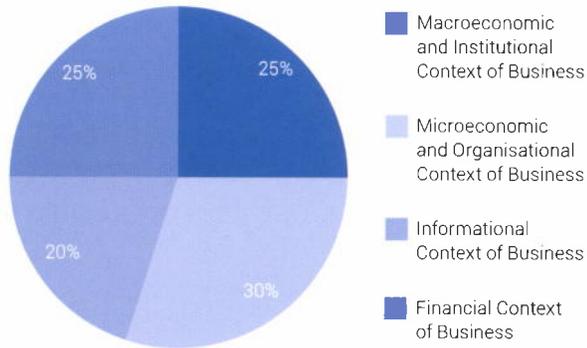
None.

Designatory letters

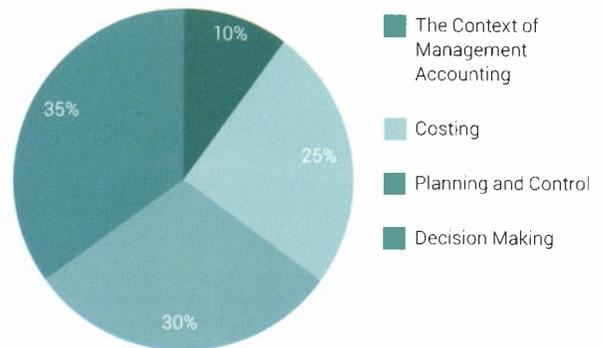
CIMA Cert BA.

When you've qualified, you'll be able to use the designatory letters CIMA Cert BA to show your new skills. Then you can move on to the CIMA Professional Qualification – the next step towards becoming a CGMA designation holder.

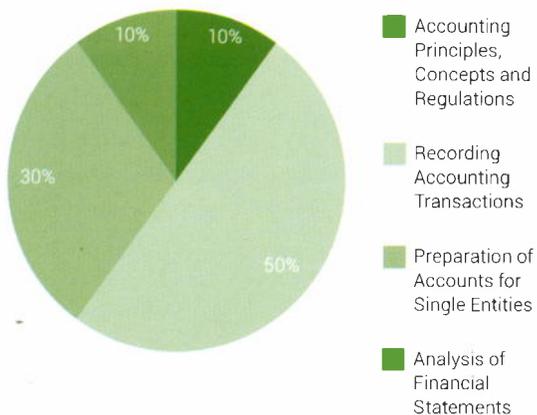
BA1 Fundamentals of Business Economics



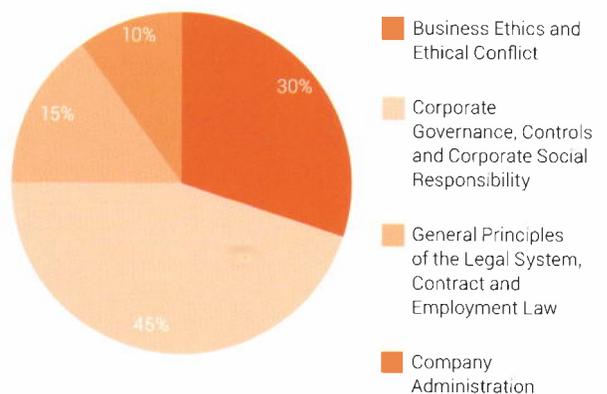
BA2 Fundamentals of Management Accounting



BA3 Fundamentals of Financial Accounting



BA4 Fundamentals of Ethics, Corporate Governance and Business Law



The CIMA Professional Qualification

This includes nine separate subjects, organised into three pillars and three levels.

The pillars

As a CGMA designation holder, you'll turn numbers into business strategy. So these three pillars don't just cover finance, but other business areas too.

Enterprise pillar

Develop strategies and plan to put them into action.

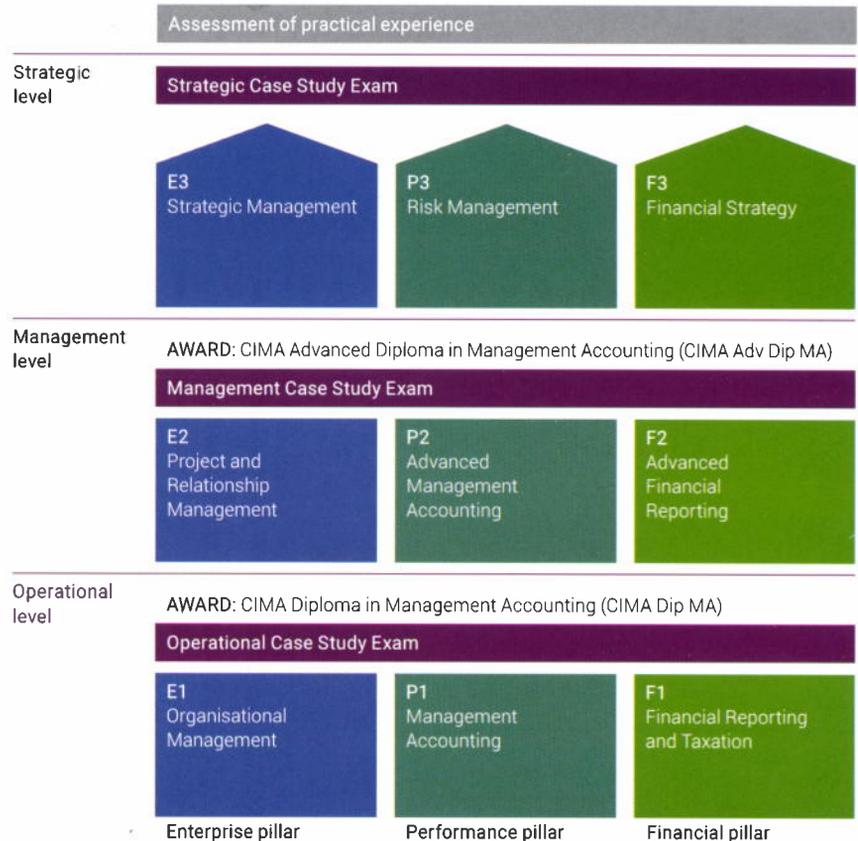
Performance pillar

Monitor activity to make sure strategies are realistic and effective.

Financial pillar

Prepare and understand financial statements to keep an eye on performance and inform company decisions.

AWARD/Membership of the Chartered Institute of Management Accountants and the CGMA® designation



The levels

These three levels help CGMA designation holders sharpen skills and stay ahead through their careers.

The **operational level** is all about implementing short-term decision-making. It mirrors the work of first-line managers and their teams.

The **management level** considers analysis to get to performance success. It reflects the work of middle managers.

The **strategic level** is about making long-term strategic decisions, and providing resources to implement those decisions successfully. Usually, senior management takes on this level.

Entry requirements

You'll need one of the following:

- 👉 CIMA Certificate in Business Accounting
- 👉 Relevant degree in accounting or business
- 👉 AAT Level 4 Diploma in Accounting
- 👉 MBA or Master's in Accounting
- 👉 Member or passed finalist of an IFAC body.

Exams

- 👉 Objective Tests – nine 90-minute exams, on demand.
- 👉 Case Studies – three three-hour exams that you can take in four windows per year.
- 👉 To complete a level, you'll need to pass all three Objective Tests (or have an official exemption) before sitting the Case Study exam.

Length of the course

Typically, students spend between three and four months studying for each of the Objective Tests, followed by another six to eight weeks preparing for the Case Study exam.

Overall, you should aim to complete the CIMA Professional Qualification in three to four years.

Work experience needed

You don't need any to complete the qualification. But you'll need at least three years' relevant, verified work experience to get your CIMA membership and become a CGMA designation holder.

Designatory letters

Once you complete each level, you'll receive designatory letters that show employers you're on your way to getting your CGMA designation.

Operational level: CIMA Dip MA

Management level: CIMA Adv Dip MA

CIMA member: ACMA, CGMA.

Start your CGMA journey

We know that people start studying with CIMA at different stages in their lives.

So whether you're new to business and accounting or an experienced professional, we have you covered. Our flexible framework helps you make the most of your existing qualifications and skills, while helping you get the knowledge and experience you need to become a CGMA designation holder.

Undergraduates/Graduates (See page 17)

Are you a university student or recent graduate looking to start your career in business or finance? Graduates in any degree discipline can study with CIMA and get a head start in the job market.

MBA and Master's in Accounting (See page 18)

Adding a professional qualification to your MBA or Master's in Accounting means your CV will be even more attractive to potential employers. Find out about the Master's Gateway fast-track route to the CGMA designation.

Everyone else (See page 19)

Anyone can study with CIMA, whether you already work in business and finance, want to change careers or even hope to run your own business. Find out how you can become a CGMA designation holder if you don't fit into any of the categories above.



Undergraduates/graduates

University to the CGMA designation at a glance:

- 👉 Graduates in any degree discipline can study with CIMA.
- 👉 Exemptions are available if you've completed a relevant degree.
- 👉 You can also start studying with CIMA while at university, so you'll graduate with a head start in the job market.

Studying with CIMA after university and boosting your degree with a professional qualification is a good career move. You'll have new, employable business skills and experience, and you'll impress potential employers just by adding 'CIMA student' to your CV.

You can even start studying while you're at university and graduate with a head start in the job market. You'll start with the CIMA Cert BA. It's a recognised qualification in its own right and can also be a stepping stone to the CIMA Professional Qualification. Graduates in any discipline can study with CIMA, but if you already have a relevant degree, like accounting or business, you could qualify for exemptions from some exams. This will let you move on to the CIMA Professional Qualification sooner.

You'll be able to use designatory letters along the way to the CGMA designation, too. Once you're done with the CIMA Cert BA, you'll earn the letters CIMA Cert BA. After the Operational level of the Professional Qualification, you'll be able to use CIMA Dip MA. And following the Management level, your letters will be CIMA Adv Dip MA.

MBA and Master's in Accounting holders

Master's to the CGMA designation at a glance:

- ✎ Fast-track entry to the CGMA designation for holders of an MBA or Master's in Accounting.
- ✎ Skip exams and qualify sooner.
- ✎ Be equipped with the up-to-date knowledge and practical experience employers are looking for.

If you hold an MBA or Master's in Accounting, you can take the fast-track Master's Gateway route to the CGMA designation.

cimaglobal.com/mastersroute



Lioe Cu Ling CA, CPA, ACMA, CGMA
Corporate Finance Director
Indoprima Group, Indonesia

"By being a CGMA, it strengthens my decision making ability as it enables me to look at situations from all aspects, not just the financial aspect. It also enables me to think from the perspectives of the CEO and the shareholders of the company. I also like the fact that as a CGMA, I have access to explore and learn new trends and developments in management, business and finance, and keep myself updated professionally."

Everyone else

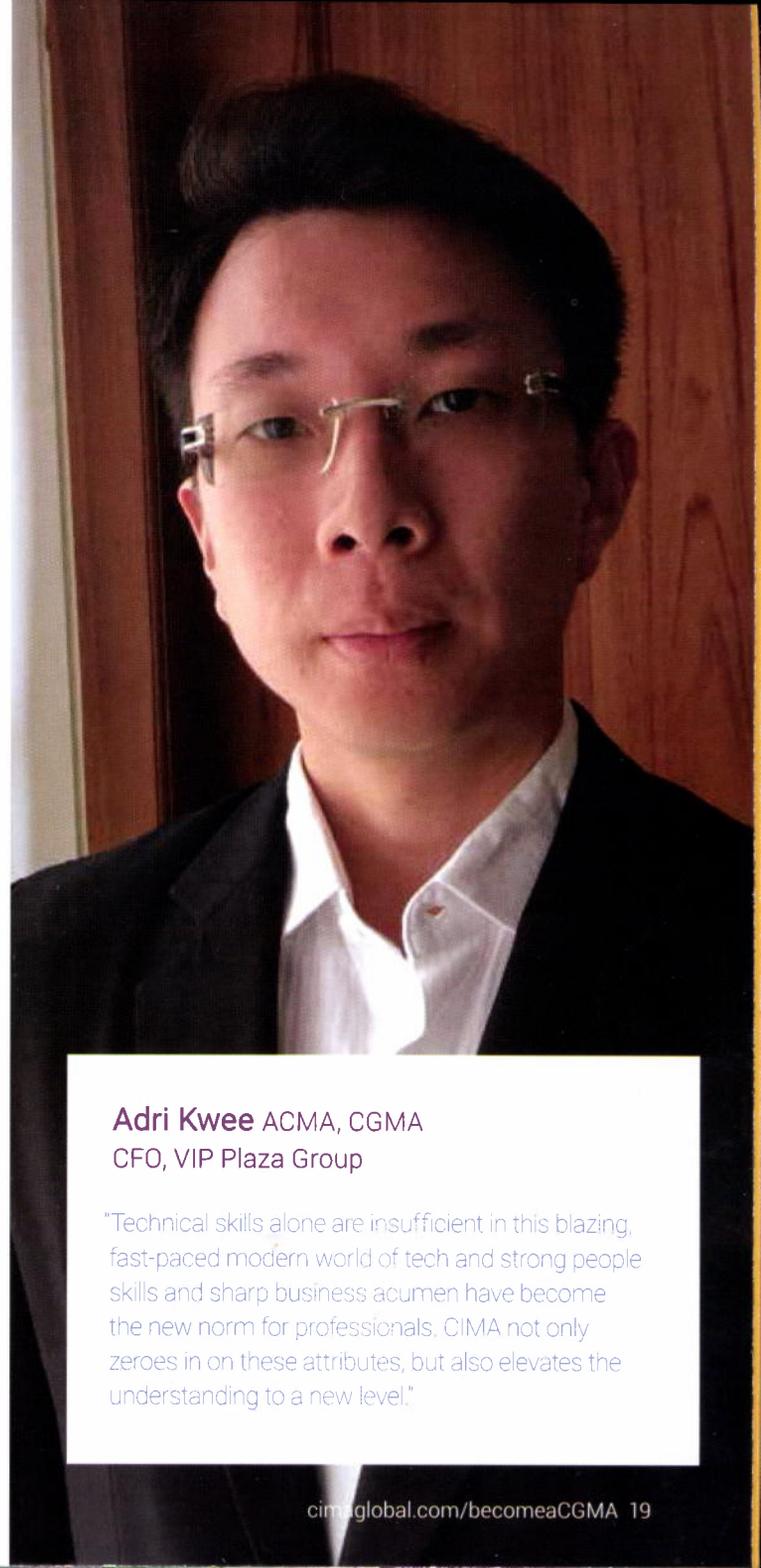
Your journey to the CGMA designation at a glance:

- 👉 The CGMA designation opens doors to all sorts of roles, not just within finance.
- 👉 Anyone can study with CIMA, whether you're new to business and accounting or already have some experience.
- 👉 Exemptions are available if you already have relevant qualifications.

Whether you already work in business and want a professional qualification to help you get further, or you have no business or finance background and want to make a change, becoming a CGMA designation holder could be the best career decision you ever make.

If you don't already hold a relevant qualification, you'll start by studying the CIMA Cert BA, which will give you a solid grounding in the fundamentals of business and finance. You can study it as a stand-alone qualification or as a stepping stone to the CIMA Professional Qualification.

You'll be able to use designatory letters along the way to your CGMA designation, too. Once you have your CIMA Cert BA, you'll earn the letters CIMA Cert BA. After the Operational Level of the Professional Qualification, you'll be able to use CIMA Dip MA. And following the Management level, your letters will be CIMA Adv Dip MA.



Adri Kwee ACMA, CGMA
CFO, VIP Plaza Group

"Technical skills alone are insufficient in this blazing, fast-paced modern world of tech and strong people skills and sharp business acumen have become the new norm for professionals. CIMA not only zeroes in on these attributes, but also elevates the understanding to a new level."

Different ways to study

No two students are the same. So it's important to find what works best for you. In line with our flexible, on-demand assessments, there's a wide range of study methods to choose from.

Study with a tuition provider

You can attend a course with one of the many global tuition providers that teach the CIMA qualification. It's a great option if you like to study in a group and appreciate having a tutor on hand to answer questions. Lessons cover the full course and offer reviews leading up to the exam.

It's easy to find a top-quality, accredited tuition provider near you through the CIMA Global Learning scheme.

cimaglobal.com/colleges

Sign up with CIMAstudy.com

Start anytime, study anytime, sit your exam anytime. If you want to choose when and where you study, but would also benefit from some tutor support, distance learning may be the right choice for you. CIMAstudy.com is the only online learning resource reviewed and approved by CIMA, delivered in partnership with Kaplan. It's ideal if you live in an area where there is little or no tuition provision, or if you prefer to self-study at your own pace.

Stock up on CIMA study texts and materials

Looking for a cost-effective way to study with CIMA, or want more materials to dive into? Study with our CIMA faculty-reviewed materials. Just remember, home study takes a little more self-motivation than other methods.

cimapublishing.com

Explore all your study options

Our handy study shop will help you choose the right study method for you, with all CIMA-approved study products, resources and courses in one place.

cimaglobal.com/study-shop

Get connected

No matter how you choose to study, CIMAconnect is your one-stop place to go. You can download free study resources, chat and network with other students, and ask questions through our series of live 'ask the tutor' sessions throughout the year.

connect.cimaglobal.com

Fees

How much does it cost to study with CIMA?

CIMA students pay a one-off registration fee, an annual subscription fee (after your first year), and a fee for each exam or exemption. Since we know you're numbers people, take a look at the specifics here: cimaglobal.com/fees

Remember to account for the cost of study materials and any tuition classes you take. Tuition fees are charged separately and are paid directly to the tuition provider, but you can also choose to buy CIMAstudy.com courses when you register.

Getting started

Step

1

Register as a CIMA student

Register as a CIMA student at cimaglobal.com/register or by calling one of our student advisors on +62 21 29277854.

Step

3

Choose your study style

You can study with CIMA in whatever way suits your lifestyle. Find out more about your study options on page 20.

Step

2

Apply for exemptions

Find out if you're eligible for exam exemptions at cimaglobal.com/exemptions. If you are, email copies of any transcripts and certificates to indonesia@aicpa-cima.com.

Step

4

Schedule your exams

Exam entry is open all year round for the CIMA Certificate in Business Accounting and the CIMA Professional Qualification Objective Tests. For Case Studies, there are exam entry windows – see cimaglobal.com for full details.

Sign up to get more information at cimaglobal.com/bulletin or call a student advisor for help on +62 21 29277854. To register, go to cimaglobal.com/register



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Find out more about CIMA

To learn more about becoming a CIMA student, visit us at

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or contact one of our student advisors

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